

# KEMRON Environmental Services - PRICE ANALYSIS / QUOTE SHEET

Project Name: Riverside Avenue Site

Project # SE 1838

PROCUREMENT OF: T&D of Hazardous and Non-Hazardous Liquids															
NAMES OF BIDDERS AND QUOTES PRICES				AWMSI		SeaCoast Environmental Services		Capitol Environmental Services		Clean Harbors		EQ-The Environmental Quality Company			
ITEM NO	QUANTITY	DESCRIPTION OF SERVICES OR SUPPLIES	Unit Price	Amount	Unit Price	Amount	Unit Price	Amount	No Bid		No Response				
1	0-40000	Disposal of Frac Tank 1 & 2 Liquids	\$0.21	\$8,400.00	\$0.83	\$33,200.00	\$0.21	\$8,400.00							
2	0-40000	Disposal of Frac Tank 3 Liquids	<del>\$1.00</del>	<del>\$40,000.00</del>	\$1.06	\$42,400.00	\$2.82	\$112,800.00							
3	0-4500	Disposal of Building 7 AST Liquids	\$0.21	\$945.00	\$0.83	\$3,735.00	\$0.21	\$945.00							
4	0-20000	Disposal of Building 12 AST Liquids	\$0.76	\$15,200.00	\$1.06	\$21,200.00	\$0.41	\$8,200.00							
5	0-8	Transportation of Line Item A via Vacuum Tanker	\$1,525.00	\$12,200.00	\$1,260.00	\$10,080.00	\$1,485.00	\$11,880.00							
6	0-8	Transportation of Line Item B via Vacuum Tanker	\$795.00	\$6,360.00	\$1,260.00	\$10,080.00	\$8,606.00	\$68,848.00							
7	0-1	Transportation of Line Item C via Vacuum Tanker	\$1,525.00	\$1,525.00	\$1,260.00	\$1,260.00	\$1,485.00	\$1,485.00							
8	0-4	Transportation of Line Item D via Vacuum Tanker	\$795.00	\$3,180.00	\$1,260.00	\$5,040.00	\$3,150.00	\$12,600.00							
9	0-20	Vacuum Pumping Time	\$100.00	\$2,000.00	\$125.00	\$2,500.00	Included	Included							
List out additional charges identified on IFB by each vendor															
Taxes					9										
Other															
Other															
Other															
Transportation Charges															
Total Vendor Quotation					\$89,810.00										
Delivery ARO / Payment Terms															
Ship VIA / FOB Point															
Vendor Contact					Jim Smith										
Vendor Telephone					330-856-8800										
Vendor Fax					330-856-8480										
Sole or Single (Preferred) Source Justification				Competitive Source Selection Justification				Price Justification / Evaluation				Basis for P. O. Award			
Only known source responded				1. Technically superior.*				1. Competitive quotation. (See above)				1. Technical Capability.			
Only source meeting technical specifications or requirements				2. <u>Low competitive bidder.</u> (See above competitive quotes.)				2. Catalog and/or published price list.*				2. <u>Fair and reasonable price.</u>			
Only source compatible with existing equipment.				3. Only source meeting required delivery specifications.				3. Established market price.*				3. <u>Acceptable delivery schedule</u>			
Support services for existing vendor and/or equipment.				4. Compatibility with existing equipment.				4. Negotiated price.*				4. Sole and/or single source award.			
Continuation of vendor rental and/or lease equipment.				5. Continuation of vendor furnished supplies and/or services.				5. Certification of price.				5. Competitive source selection.			
Client preference.				6. Proximity of source.				6. Comparison with prior purchases.*				6. Compatibility with existing equipment.			
Buyer's choice.				7. Standard catalog item.				7. Buyer's discretion.				7. Continuation of vendor furnished supplies/services.			
Recorder of supplies and/or services.				8.				8. Blanket Purchase Agreement with qualified source.				8.			
If applicable to IFB or RFP - Attach to Consent Package to Subcontract															

If applicable to IFB or RFP - Attach to Consent Package to Subcontract

Prepared By: Janelle Murphy, T&D Coordinator, KEMRON Environmental

EPA OSC Consent:

Date: Friday, March 16, 2012

Date:

03/16/12

3/16/12

## Kevin Shaver

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**From:** Ray Veronneau [rveronneau@awmsi.com]  
**Sent:** Thursday, March 15, 2012 5:31 PM  
**To:** Janelle Murphy; Kevin Shaver  
**Cc:** jsmith@awmsi.com; 'Bob Hazen'  
**Subject:** Price change & Facility analysis for Frac tank #3 materials  
**Attachments:** USEPA River Side.pdf

Hello,

Sorry for the delay.

I have received final confirmation from the facility on the sample received March 1<sup>st</sup>.

I took longer than expected because after running the sample the facility lab identified Phenols levels much high than we identified using the data received at the time of the bid. We made them rerun the test.

Consequently, the phenol levels they have indentified are at 4000 ppm compared with <100 ppm shown on data provide with the bid.

We have asked them to reprise and approve.

We have an approval and could schedule loads for pick-up.

There will be a \$.24 per gallon price increase.

Therefore, the new price for the disposal of line item "B" in IFB # SF1838-006 is \$ 1.00 per gallon

All other bid items remain the same.

Please review and call Jim or myself to discuss.

Thanks

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**From:** Cleary, Bob [mailto:rcleary@unitedindustrialservices.com]  
**Sent:** Thursday, March 15, 2012 3:35 PM  
**To:** Ray Veronneau  
**Subject:** FW: analysis for Ray

Ray,

Analytical for the Riverside project

Bob Cleary

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Robert Cleary  
Account Manager  
United Industrial Services

47 Gracey Avenue  
Meriden, CT 06451  
Office: 888.276.0887  
Fax: 203.630.4415  
Cell: 203.537.2389  
[www.tradebeusa.com](http://www.tradebeusa.com)





Before printing this message, make sure that it's necessary. The environment is in our hands.

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**From:** Stenner, Patricia  
**Sent:** Thursday, March 15, 2012 3:30 PM  
**To:** Cleary, Bob  
**Subject:** analysis for Ray

Trish Stenner  
*Field Service Administrator*  
**United Industrial Services**  
47 Gracey Avenue  
Meriden, CT 06451  
888.276.0887 Toll Free  
203.238.8116 Direct  
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[www.tradebe.com](http://www.tradebe.com)



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UNITED INDUSTRIAL SERVICES

## Analytical Laboratory Report

Client/Generator ID-Name: American Waste Management Services Inc  
Sample Identification: WATER  
Date Collected: 3/2/2012  
Time Collected: 2:24 PM  
Matrix: Water  
Composite/Grab: COMPOSITE  
Number of Containers: 1  
Manifest #:   
Job ID:

Sample #: S030212068  
Sample Type: Profile-Sample  
Target: INTERNAL  
Profile#: P030212013  
Sampled By: RAYMOND VERONNEAU  
Condition: Intact  
Condition Comment:  
Temperature: RT  
Rcvd within Holding time: Unknown

Special Handling: CTL FOR 8260 3-5-12 2 DY.

Visual Inspection Memo: BROWN WATER FROM  
FLOODED BASEMENT AT  
CLOSED FACILITY

Receiving Plant: 136 GRACEY AVENUE  
MERIDEN, CT 06451

## Analytical Information

Parameter	Analytical Method	Flags	Result	Unit	Date Reference
1,1,1,2-Tetrachloroethane	SW-846 8021			ppm	3/2/2012
1,1,1-Trichloroethane	SW-846 8021			ppm	3/2/2012
1,1,2,2-Tetrachloroethane	SW-846 8021			ppm	3/2/2012
1,1,2-Trichloroethane	SW-846 8021			ppm	3/2/2012
1,1-Dichloro-1-propene	SW-846 8021			ppm	3/2/2012
1,1-Dichloroethane	SW-846 8021			ppm	3/2/2012
1,1-Dichloroethene	SW-846 8021			ppm	3/2/2012
1,2-Dichlorobenzene	SW-846 8021			ppm	3/2/2012
1,2-dichloroethane	SW-846 8021			ppm	3/2/2012
1,3-Dichlorobenzene	SW-846 8021			ppm	3/2/2012
1,4-Dichlorobenzene	SW-846 8021			ppm	3/2/2012
Carbon Tetrachloride	SW-846 8021			ppm	3/2/2012
Chlorobenzene	SW-846 8021			ppm	3/2/2012
Chloroform	SW-846 8021			ppm	3/2/2012
Tetrachloroethylene	SW-846 8021			ppm	3/2/2012
Trans-1, 2-Dichloroethene	SW-846 8021			ppm	3/2/2012
Trichloroethylene	SW-846 8021			ppm	3/2/2012
Trichlorofluoromethane	SW-846 8021			ppm	3/2/2012
Specific Gravity	GRAVIMETRIC		1.010	g/ml	3/2/2012
Freon 113	SW-846 8021			ppm	3/2/2012
Methylene Chloride	SW-846-8021			ppm	3/2/2012
pH	SW-846 8080		4.27	su	3/2/2012
Specific Gravity	GRAVIMETRIC		1.010	g/ml	3/2/2012
Flash Point	SW-846 1010		145	°F	3/2/2012
%Oil	ASTM D1796-97		2	%	3/2/2012
%Water	ASTM D1796-97		88	%	3/2/2012
%Rag	ASTM D1796-97		0	%	3/2/2012
%Sediment	ASTM D1796-97		10	%	3/2/2012
Total BS&W	ASTM D1796-97		98	%	3/2/2012
Compatibility	RGN		106	NONE	3/2/2012
Phenols	CHEMETRICS		4,000	ppm	3/2/2012
Glycol Test	REFRACTOMETER		ND< 10.0	%	3/2/2012
Barium	SW-846 200.7		ND< 10.0	ppm	3/2/2012
Chromium	SW-846 200.7		0.19	ppm	3/2/2012
Silver	SW-846 200.7		ND< 0.10	ppm	3/2/2012
Copper	SW-846 200.7		ND< 0.10	ppm	3/2/2012
Lead	SW-846 200.7		0.22	ppm	3/2/2012
Iron	SW-846 200.7		75.0	ppm	3/2/2012
Cobalt	SW-846 200.7		0.77	ppm	3/2/2012
Nickel	SW-846 200.7		0.11	ppm	3/2/2012
Cadmium	SW-846 200.7		0.11	ppm	3/2/2012

Client Name : **United Oil Recovery**  
 CTL Lab No.: 0312031  
 Job/PO No. : American Waste Management  
 Report Date : 03/06/12

Date Analyzed: 03/06/12  
 Analyst: KM

**EPA METHOD 8260B GC/MS**

Date Samples Rec'd: 03/05/12

Matrix Type :  
 CTL Sample #:  
 Field ID :

O  
 3269  
 S030212-068

*Results of Analysis-ppm*

Parameters	RL				
Dichlorodifluoromethane	50	ND			
Chloromethane	50	ND			
Vinyl chloride	50	ND			
Chloroethane	50	ND			
Bromomethane	50	ND			
Trichlorofluoromethane	50	ND			
1,1-Dichloroethylene	50	ND			
Methylene chloride	50	ND			
t-1,2-Dichloroethylene	50	ND			
1,1-Dichloroethane	50	ND			
2,2-Dichloropropane	50	ND			
cis-1,2-Dichloroethylene	50	ND			
<b>Chloroform</b>	50	63.0			
Bromochloromethane	50	ND			
<b>1,1,1-Trichloroethane</b>	50	623.0			
1,1-Dichloropropylene	50	ND			
Carbon tetrachloride	50	ND			
Benzene	50	ND			
1,2-Dichloroethane	50	ND			
Trichloroethylene	50	ND			
1,2-Dichloropropane	50	ND			
Bromodichloromethane	50	ND			
Dibromomethane	50	ND			
cis-1,3-Dichloropropylene	50	ND			
<b>Toluene</b>	50	263.0			
t-1,3-Dichloropropylene	50	ND			
1,1,2-Trichloroethane	50	ND			
<b>Tetrachloroethylene</b>	50	244.0			
1,3-Dichloropropane	50	ND			
Dibromochloromethane	50	ND			
1,2-Dibromoethane (EDB)	50	ND			
Chlorobenzene	50	ND			
Ethylbenzene	50	ND			
1,1,1,2-Tetrachloroethane	50	ND			
<b>p/m-Xylene</b>	50	180.0			
<b>o-Xylene</b>	50	66.0			

Note: The above results represent minimum values since this sample was only partially soluble in the extracting solution.

RL= Reporting Limit ND= Not Detected

Matrix Type: W= Water/Aqueous S= Soil/Solid O= Oil/Hydrocarbon

Connecticut Testing Laboratories, Inc.  
 165 Gracey Avenue / Meriden, CT 06451  
 (203) 634-3731 (Fax) 630-1336  
 Certification CT-PH0547/ MA-CT035



Client Name : **United Oil Recovery**  
 CTL Lab No.: 0312031  
 Job/PO No. : American Waste Management  
 Report Date : 03/06/12

Date Analyzed: 03/06/12  
 Analyst: KM

**EPA METHOD 8260B GC/MS**

Date Samples Rec'd: 03/05/12

Matrix Type : **O**  
 CTL Sample #: **3269**  
 Field ID : **S030212-068**

*Results of Analysis-ppm*

Parameters	RL				
<b>Styrene</b>	50	109.0			
Bromoform	50	ND			
Isopropylbenzene	50	ND			
1,1,2,2-Tetrachloroethane	50	ND			
<b>Bromobenzene</b>	50	1,150.0			
1,2,3-Trichloropropane	50	ND			
n-Propylbenzene	50	ND			
2-Chlorotoluene	50	ND			
1,3,5-Trimethylbenzene	50	ND			
4-Chlorotoluene	50	ND			
tert-Butylbenzene	50	ND			
1,2,4-Trimethylbenzene	50	ND			
sec-Butylbenzene	50	ND			
p-Isopropyltoluene	50	ND			
1,3-Dichlorobenzene	50	ND			
1,4-Dichlorobenzene	50	ND			
n-Butylbenzene	50	ND			
1,2-Dichlorobenzene	50	ND			
1,2-Dibromo-3-chloropropane	50	ND			
<b>1,2,4-Trichlorobenzene</b>	50	330.0			
Hexachlorobutadiene	200	ND			
Naphthalene	200	ND			
1,2,3-Trichlorobenzene	50	ND			
Methyl ethyl ketone	200	ND			
Methyl butyl ketone	200	ND			
Methyl isobutyl ketone	200	ND			
MTBE	50	ND			
Acetone	200	ND			
1,2-Dichloroethane-d4 (SR)	---	92			
Toluene-d8 (SR)	---	92			
p-Bromofluorobenzene (SR)	---	99			

Note: The above results represent minimum values since this sample was only partially soluble in the extracting solution.

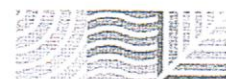
RL= Reporting Limit ND= Not Detected

Matrix Type: W= Water/Aqueous S= Soil/Solid O= Oil/Hydrocarbon

SR = Surrogate Recovery-Percent

Connecticut Testing Laboratories, Inc.  
 165 Gracey Avenue / Meriden, CT 06451  
 (203) 634-3731 (Fax) 630-1336  
 Certification CT-PH0547/ MA-CT035

# United Oil Recovery



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UNITED INDUSTRIAL SERVICES

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136 GRACEY AVENUE  
MERIDEN, CT 06451  
(203) 238-6745

Parameter	Analytical Method	Flags	Result	Unit	Date Reference
Zinc	SW-846 200.7		8.3	ppm	3/2/2012
PCBs, Total	SW-846 8082		ND < 2	ppm	3/2/2012
Ammonia	HACH TEST STRIPS		NA		3/2/2012
Hexavalent Chromium	HACH DR 2020			ppm	3/2/2012
Chemical Oxygen Demand	CHEMETRICS COD VIALS		18,000	mg/L	3/2/2012

Authorized for Release: \_\_\_\_\_